

Euroz Hartleys Rottneest Island Institutional Conference 2021



Paddy Gregg, Chief Executive Officer
March 2021



FY2021 H1 Key Facts



\$840 M

REVENUE



\$2.9 B

ORDER BOOK



38

SHIPS UNDER
CONSTRUCTION
OR SCHEDULED



10

SHIPS
DELIVERED



5,800

EMPLOYEES



8

SERVICE CENTRES



**6 SHIPYARDS
IN 5 COUNTRIES**



33

VESSELS UNDER
SUSTAINMENT
CONTRACTS

Financial Headlines FY2021 H1



CHANGE FROM PCP

• Revenue	\$840 m	[19%]	↓
• EBIT	\$70.5 m	18%	↑
• NPAT	\$52.4 m	29%	↑
• Interim Dividend	4 ¢ per share	33%	↑
• Operating Cash Flow	\$93.5 m	\$71.4 m	↑
• Net Cash ¹	\$260.2 m	\$(12.2) m	↓

1. Excludes the notional debt of the CCPB 9 & 10 leasing program

Acquisitions and Growth



Sustainment reaching new heights in Cairns



Austal Australia has expanded the company's sustainment footprint in Australia with the acquisition of BSE Maritime Services in Cairns and Brisbane, Queensland.

Additional capability now includes slipways in both locations and the Pacific's largest mobile boat hoist; 1,120 tonne lift, 17.5m beam, 6m draft, 75m length.

Austal Australia currently sustains the Guardian-class Patrol Boats and Cape-class Patrol Boats (1-10) in Cairns.

Austal is currently tendering for the RAN's Regional Maintenance Provider (North east) Project.

New capability in Brisbane



Lewek Hercules



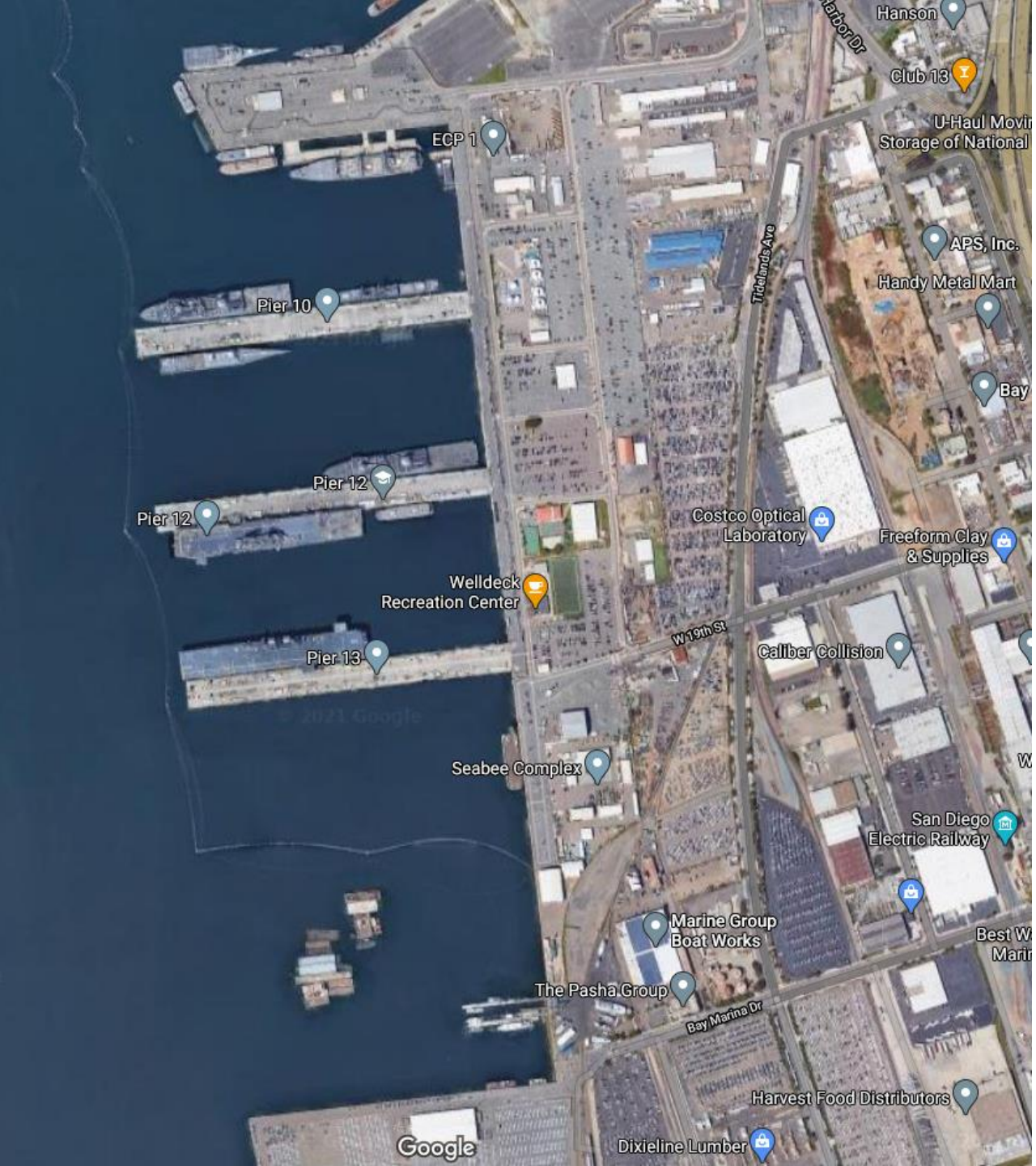
Total Mobile Footprint



MAARS Acquisition

- 15.5 Acres of land including;
- 2,530 feet (772 metres) waterfront
- 141,000 square feet (13,100 sq metres) of covered buildings
- Dry Dock 21,000T





San Diego

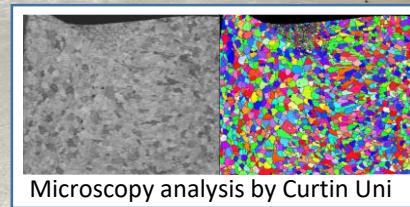
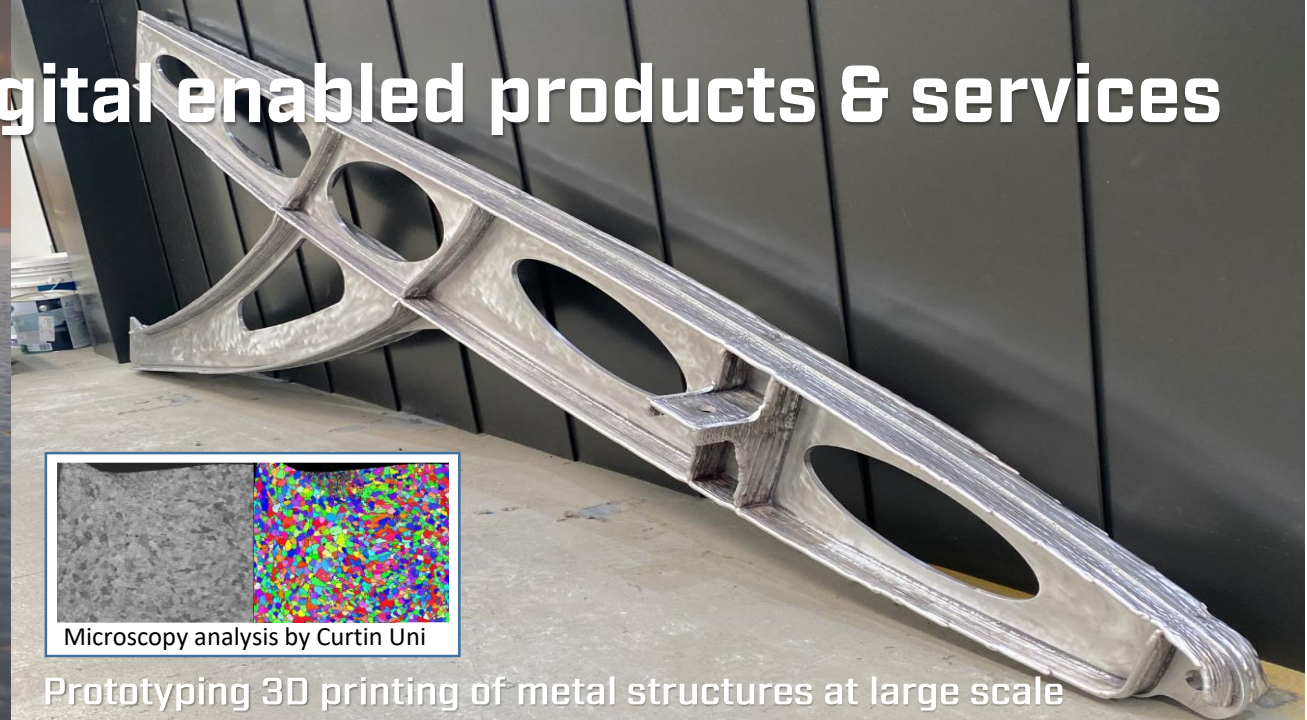
Subic Bay



Austal has a growing range of digital enabled products & services

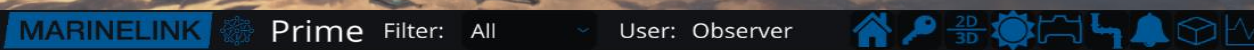


New Volta family of battery-electric fast ferries now market ready

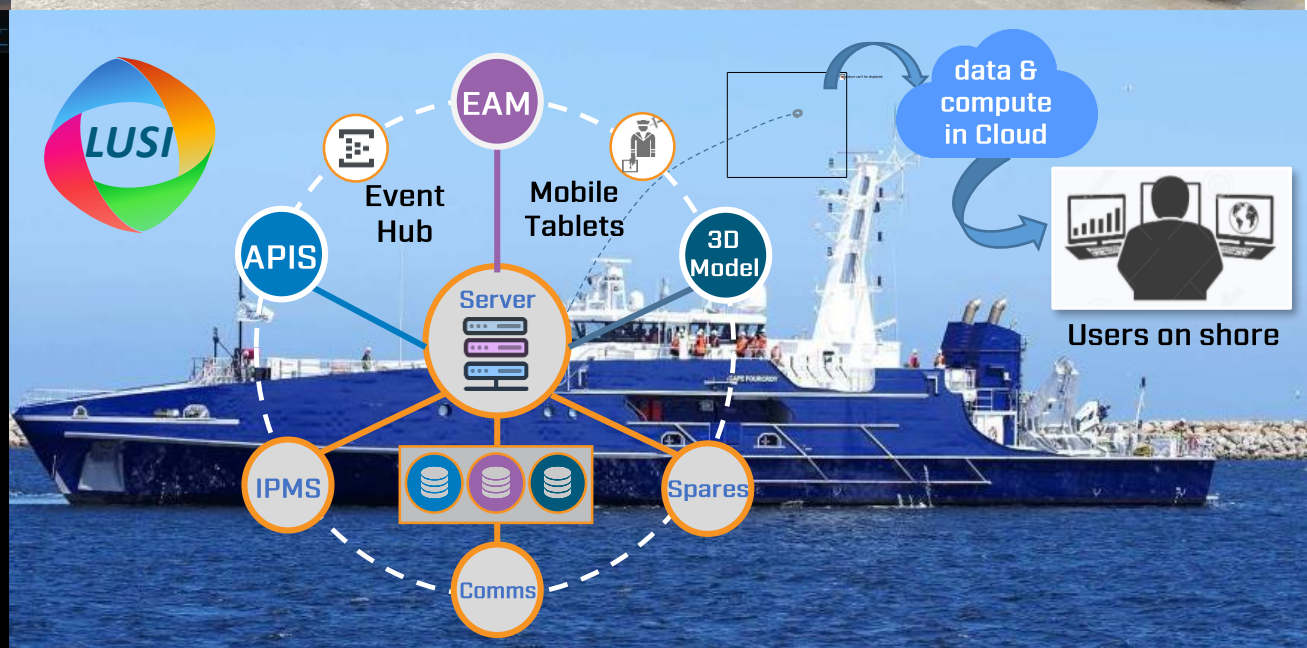


Microscopy analysis by Curtin Uni

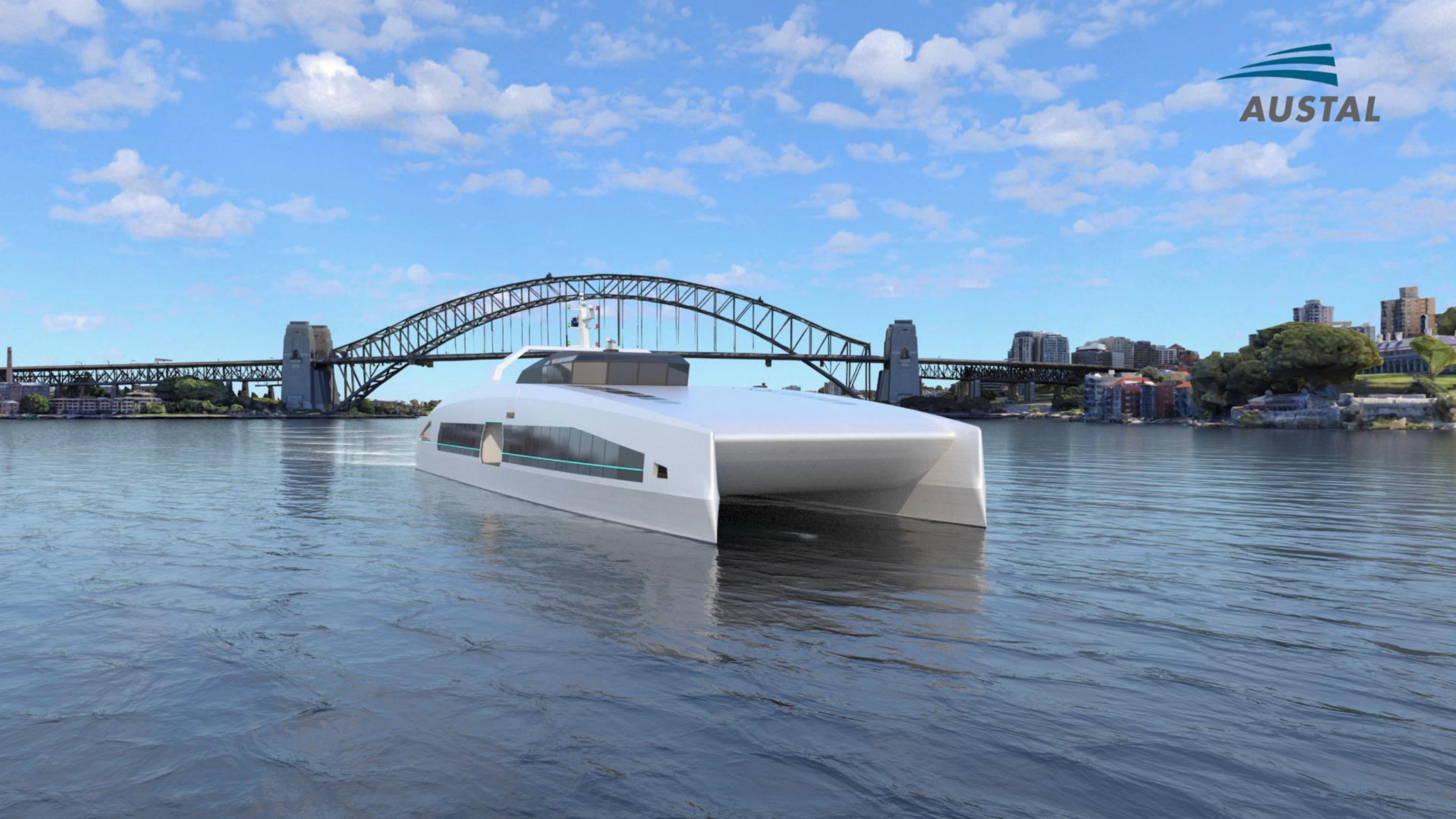
Prototyping 3D printing of metal structures at large scale



New MARINELINK control & monitoring system with 3D interface



LUSI fleet management platform deployed onto RAN Cape Class 11



Strategic Outlook



1. LCS transition and COVID-19 impact (increased cost, commissioning & delivery disruption, and commercial ferry markets) are a challenge
2. Strong balance sheet and investing for future growth
3. Future work opportunities across ships / systems / support
 - I. US programmes
 - II. Philippines OPV
 - III. Autonomous capability
 - IV. Commonwealth of Australia Force Structure Plan
 - V. Spirits of Tasmania replacement
4. Systems Strategy
 - I. Digital shipyard
 - II. Technology development
5. Capability to deliver steel & aluminium shipbuilding and sustainment in commercial & defence sectors

Disclaimer



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