

Euroz Securities Institutional Conference Rottneest Island 2020



David Singleton, Chief Executive Officer
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FY2020 H1 Key Facts



\$1.04 B

REVENUE



\$4.3 B

ORDER BOOK



3

NEW SHIPS
ORDERED



41

SHIPS UNDER
CONSTRUCTION
OR SCHEDULED



6

SHIPS
DELIVERED



6,000

EMPLOYEES



6

SERVICE CENTRES



**7 SHIPYARDS
IN 5 COUNTRIES**



27

VESSELS UNDER
SUSTAINMENT
CONTRACTS

Financial Headlines

FY2020 H1



CHANGE FROM PCP

- Revenue

\$1.04 B

22%



- EBIT

\$59.9 m

48%



- NPAT

\$40.8 m

72%



- Interim Dividend

3 ¢ per share

-



- Operating Cash Flow

\$22.1 m

\$(79.8) m



- Net Cash ¹

\$152.4 m

\$1.7 m

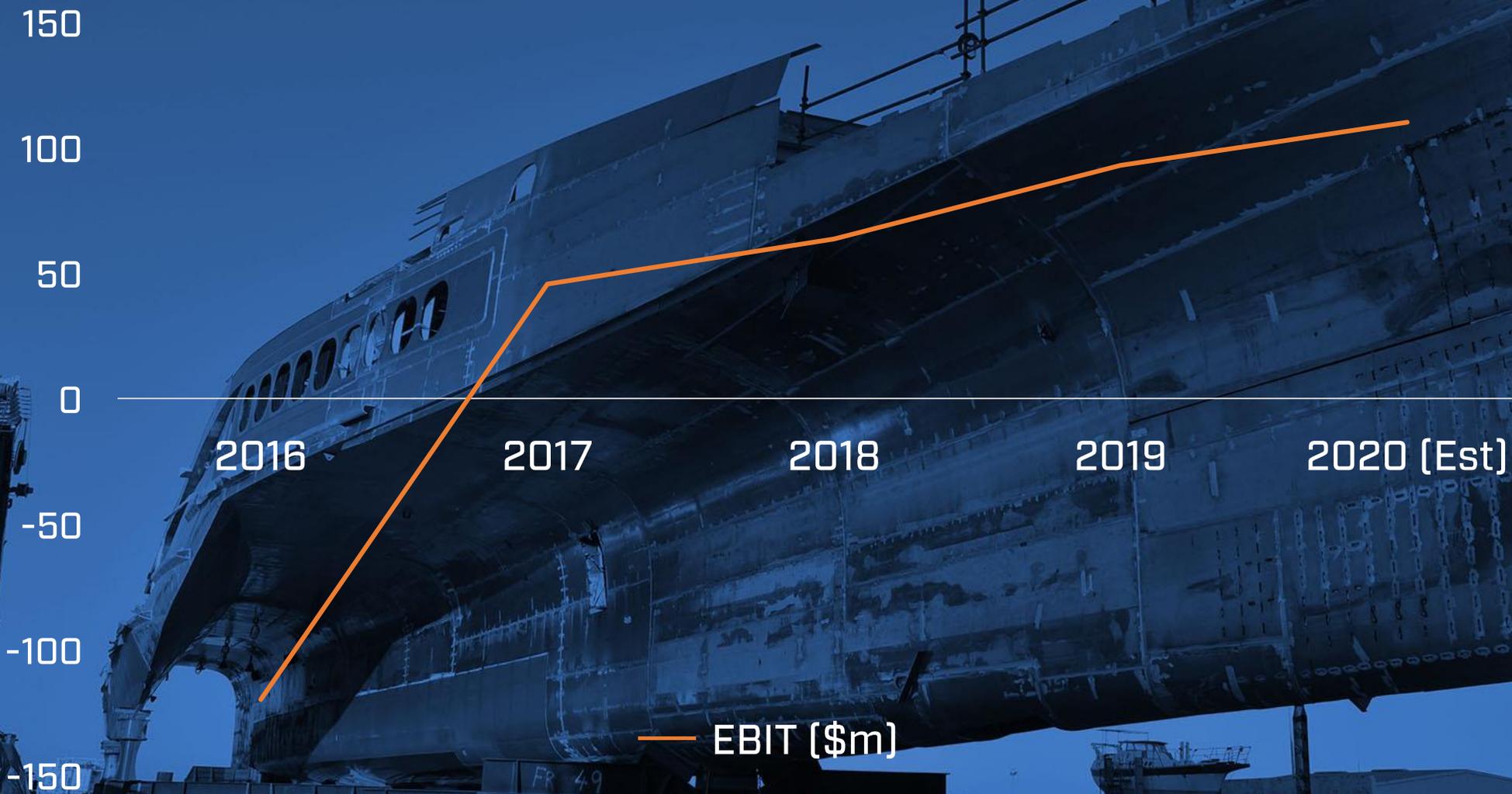


1. Excludes the notional debt of the CCPB 9 & 10 leasing program

Revenue



EBIT



— EBIT (\$m)

Net Cash / (Debt)



December 2019 Net Cash \$152 m¹



1. Excludes the notional debt of the CCPB 9 & 10 leasing program

Month end

USA Shipbuilding



Only all-aluminium
naval shipbuilder in
the USA

Successful LCS &
EPF Programs

Future Programs

Modern, highly
efficient workforce
and large labour
force

355 ship US Navy
20% Growth

Defence Industrial Base

Ship Support USA + Australasia

A strategic focus,
building a strong,
long term revenue
base



Ship Support USA + Australasia

A Growing Fleet of Austal-built vessels in Service;

Shipyards	2015	2020	2024
USA	9	22	32
Australia	8	16	31

Increased Vessel Deployment

More slices of Revenue Pie;

- Dry docking
- Advanced digital management
- Non-Austal ships
- Other capabilities

AUSTAL

Australasia Development



A highly competitive, differentiated Australasian Shipbuilder

Ferry market continues –
Austal well placed

Asia spending in Naval
Forces over 15 years

Asian capability built
and productive;

- Philippines
- Vietnam
- China

Asian exports
with CoA
support

Product Development



Hull 419 Launch

Video



PN OPV

Video





US President Donald Trump gifted a scale model of the future USS Canberra (LCS 30) to the Prime Minister of Australia, Scott Morrison during a State Visit to the USA in September 2019.

Disclaimer

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